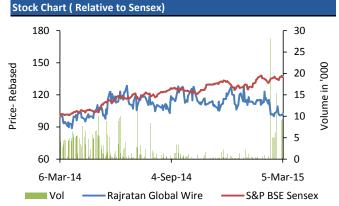


#### March 5, 2015

CMP	Rs. 83.5
BSE Code	517522
BSE ID	RAJGLOWIR
High/Low 1Y (Rs)	118.8 / 67.0
Average Volume (3M)	1,955
Market Cap Full/Free Float (Rs. Cr)	46 / 18

Shareholding %	Dec-14	Sep-14
Promoters	62.82	62.82
FII	0.02	0.02
DII	0.02	0.02
Public & Others	37.68	37.68



Stock Performance (%)	1M	6M	1Yr
Rajratan Global Wire	-8.2	-11.0	2.5
S&P BSE Sensex	4.3	8.0	36.9

Financials	3QFY15	3QFY14	Y-o-Y
Revenue	58.5	57.4	1.9%
EBITDA	4.3	6.8	-37.2%
Net Profit	0.8	2.7	-70.8%
EPS (Diluted)	1.79	6.15	-
EBITDA Margin	7.3%	11.9%	-
Net Profit Margin	1.3%	4.7%	_

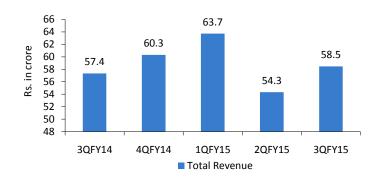
Common size Analysis	3QFY15	3QFY14	TTM
COGS / TR	72.6%	67.3%	71.6%
Emp. Cost / TR	4.2%	4.4%	4.3%
Other Exp. / TR	15.9%	16.4%	15.6%
Interest / TR	4.3%	4.5%	3.7%

- 1. Financial Year ends on March 31.
- 2. Financials are on a Standalone basis.
- 3. All figures in Rs. crore except for per share data.
- 4. TR stands for Total Revenue

# **Quarter Review-Dec' FY15**

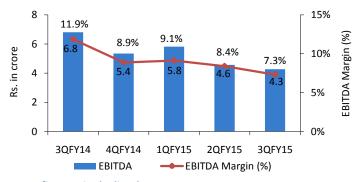
## Total revenue grew marginally on Y-o-Y basis

On Y-o-Y basis, total revenue rose marginally by 1.9% to Rs. 58.5 crore in 3QFY15 against Rs. 57.4 crore in the same quarter last year.



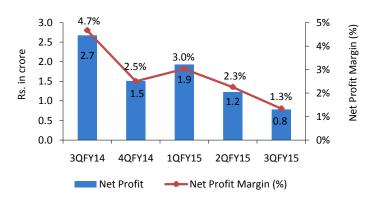
# **Sharp fall in EBITDA Margin**

EBITDA Margin fell sharply from 11.9% in 3QFY14 to 7.3% in 3QFY15 on account of significant rise in Cost of Goods Sold as a percentage of total revenue.



# **Net Profit Margin declined**

The fall in EBITDA margin had a cascading effect on the company's Net Profit Margin.







### **Summary Financials\***

Particulars (Rs. Crore)	3QFY15	3QFY14	2QFY15	Y-o-Y %	Q-o-Q %	TTM	FY14	FY13
Net Sales	58.4	57.3	54.3	1.9%	7.6%	236.7	231.8	196.5
Other Op. Revenue	0.0	0.0	0.0	283.8%	132.8%	0.2	0.2	0.3
Total Revenue	58.5	57.4	54.3	1.9%	7.6%	236.9	232.1	196.8
Cost of Goods Sold	(42.4)	(38.6)	(38.4)	9.9%	10.7%	(169.6)	(164.6)	(135.7)
Gross Profit	16.0	18.7	16.0	-14.4%	0.2%	67.2	67.4	61.2
Employee Costs	(2.5)	(2.5)	(2.6)	-1.5%	-3.0%	(10.2)	(9.9)	(9.2)
Other Expenditure	(9.3)	(9.4)	(8.9)	-1.4%	4.5%	(37.0)	(35.4)	(31.0)
EBITDA	4.3	6.8	4.6	-37.2%	-6.3%	20.0	22.1	21.0
Depreciation	(1.0)	(0.9)	(1.0)	7.0%	0.2%	(4.0)	(3.9)	(3.7)
ЕВІТ	3.3	5.9	3.6	-44.4%	-8.2%	16.0	18.2	17.3
Finance Cost	(2.5)	(2.6)	(2.1)	-1.2%	22.3%	(8.8)	(8.9)	(8.5)
Other Income	0.3	0.4	0.3	-29.2%	-13.6%	0.8	1.1	1.1
Exceptional Items	0.0	0.0	0.0	-	-	0.0	0.0	0.0
РВТ	1.0	3.7	1.8	-72.4%	-43.9%	8.0	10.4	9.9
Income Tax	(0.2)	(1.0)	(0.6)	-76.6%	-59.5%	(2.6)	(3.1)	(3.1)
Profit after Tax	0.8	2.7	1.2	-70.8%	-36.2%	5.4	7.2	6.8
Extra Ordinary Items	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Minority Interest	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Net Profit	0.8	2.7	1.2	-70.8%	-36.2%	5.4	7.2	6.8
Rep. Basic EPS	1.79	6.15	2.81	-	-	12.49	16.63	15.63
Rep. Dilluted EPS	1.79	6.15	2.81	-	-	12.49	16.63	15.63
Equity Capital	4.4	4.4	4.4	-	-	4.4	4.4	4.4
Face value	10.0	10.0	10.0	-	-	10.0	10.0	10.0

Source: Company Financials, ICRA Online Research TTM-Trailing twelve months \* All figures are on Standalone basis

PL: Profit to loss, LP: Loss to profit NA-De-growth due to loss in both the year; \$: Percent Change is huge due to base effect.

#### **Contact Details**

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